

**FLASH NOTE** 

# OUTPERFORM

Current Share Price (€): 2.89 Target Price (€): 4.20

#### **DBA Group - 1Y Performance**



Source: S&P Capital IQ - Note: 26/02/2024=100

## **Company data**

ISIN number	IT0005285942
Bloomberg code	DBA IM
Reuters code	DBA.MI
Industry	Engineering & IT Consulting
Stock market	Euronext Growth Milan
Share Price (€)	2.89
Date of Price	24/02/2025
Shares Outstanding (m)	11.5
Market Cap (€m)	33.3
Market Float (%)	56.4%
Daily Volume	6,300
Avg Daily Volume YTD	12,861
Target Price (€)	4.20
Upside (%)	45%
Recommendation	OUTPERFORM

#### Share price performance

	1M	3M	6M	1Y
DBA - Absolute (%)	0%	12%	-7%	61%
FTSE Italia Growth (%)	1%	2%	-2%	-4%
1Y Range H/L (€)			3.35	1.78
YTD Change (€)/%			-0.02	-1%
Source: S&P Capital IQ				

#### Analysts

Viviana Sepe vsepe@envent.it Ivan Tromba itromba@envent.it

#### EnVent Italia SIM S.p.A.

Via degli Omenoni, 2 - 20121 Milano (Italy) Phone +39 02 22175979

This document may not be distributed in the United States, Canada, Japan or Australia or to U.S. persons.

## Continued M&A deal flow and guidance for 2025

## Three acquisitions in a row, entering the data center Spanish market

In December 2024, DBA acquired 100% of Serteco, Italian engineering company specialized in construction, plant engineering and infrastructure projects, for a deal consideration of  $\leq 1.9$ m, corresponding to 1x EV/Revenues and 6x EV/EBITDA. Avg.2019-23 figures:  $\leq 1.8$ m revenues,  $\leq 0.3$ m EBITDA. DBA had acquired also a majority stake in the Slovenian company COMCOM IT, specialized in SAP solutions for HR management. In January 2025, to access the Spanish market, DBA acquired 60% of the engineering company Proyectos IFG, specialized in data centers. The deal consideration was  $\leq 2.8$ m, corresponding to 1x EV/Revenues and 5.8x EV/EBITDA. FY24 pre-closing figures:  $\leq 4.7$ m revenues,  $\leq 0.8$ m EBITDA,  $\leq 0.5$ m net cash. Overall, we see the above transaction multiples consistent with industry figures.

## 2025 guidance: Revenues >€125m, EBITDA margin 11%, net debt 0.4x EBITDA

DBA management disclosed 2025 budget, within its 2023-26E guidelines:  $\pounds$ 126.9m revenues (value of production), +9.3% on 2024 budget, of which  $\pounds$ 7.1m inorganic and  $\pounds$ 3.6m organic; EBITDA  $\pounds$ 14.3m, +18.7% on 2024 budget, 11.2% margin; net financial debt expected at  $\pounds$ 5.7m, 0.4x EBITDA, improving from  $\pounds$ 8.8m FY24 guidance and  $\pounds$ 11.6m as of June 2024. The 2025 forecast includes in the scope of operations the recent acquisitions with revenues higher than our last estimates ( $\pounds$ 127m vs  $\pounds$ 122m); EBITDA in line, with profitability in the 11% region; net financial debt scaling back to  $\pounds$ 0.4x EBITDA vs 0.9x. DBA management also stated that 2024 performance is in line with budget.

### Stock performance: +61% LTM

The positive trend remarked in our last update continued for DBA stock price, reaching current €2.80-2.90 area, +61% LTM, while the Italia Growth Index is down 4%.

## Target Price of €4.20 and OUTPERFORM rating confirmed

Our last estimates for 2025 are meaningful, on the conservative side, with management guidance. We point out that the expected further progression towards reduction of financial debt strengthens our valuation and rating on DBA. We wait for FY24 actual financial data for a comprehensive update of our estimates. We confirm the OUTPERFORM rating and our  $\leq$ 4.20 target price, +45% potential upside on current price.

KEY FINANCIALS AND ESTIMATES (€m)	2021	2022	2023	2024E	2025E	2026E
Revenues	78.8	84.5	111.6	115.1	122.5	133.6
Adj. EBITDA	7.4	7.5	12.6	12.5	14.1	15.6
Margin	9.4%	8.8%	11.2%	10.9%	11.5%	11.7%
EBIT	0.4	3.4	7.9	8.2	9.1	9.9
Margin	0.5%	4.0%	7.1%	7.2%	7.4%	7.4%
Net Income (Loss)	(0.7)	0.6	4.4	5.3	5.9	6.5
Trade Working Capital	15.9	18.7	23.4	28.2	35.2	41.0
Net Debt (Cash)	10.3	12.6	8.4	9.0	12.0	12.9
Equity	18.5	19.5	23.0	27.3	31.6	36.3
KEY RATIOS AND MULTIPLES	2021	2022	2023	2024E	2025E	2026E
Per-capita revenue (€k)	108	113	138	129	138	150
Net Debt/EBITDA	1.4x	1.7x	0.7x	0.7x	0.9x	0.8x
Basic EPS (€)	neg	0.05	0.40	0.48	0.53	0.59
EV/Revenues	0.6x	0.5x	0.4x	0.4x	0.4x	0.3x
EV/EBITDA	6.1x	6.0x	3.6x	3.6x	3.2x	2.9x

Source: Company data 2021-23A, EnVent Research 2024-26E

DBA is an Italian Technology Consulting group, specialized in mission critical infrastructure connectivity and lifecycle management. The dedicated business units Engineering & Project Management and Information and Communication Technology provide services to Telecommunications, Transportation and Logistics, Oil & Gas, Real Estate industries and Government institutions. DBA has a track record of 30 years of growth, both organic and through acquisitions.

The Issuer is a corporate client of EnVent Italia SIM S.p.A., thus this Note is to be intended as a marketing communication, not an independent research. See final two pages for important disclosures.



#### DISCLAIMER (for more details go to www.enventgroup.eu under "Legal notices - Disclaimer")

This publication has been prepared by Luigi Tardella, Head of Research Division, Viviana Sepe and Ivan Tromba, Equity Analysts, on behalf of the Research & Analysis Division of EnVent Italia SIM S.p.A. ("EnVent"). EnVent Italia SIM is authorized and regulated in Italy by Consob (Register of Investment Firms Reg. No. 315). This publication does not represent to be, nor can it be construed as being, an offer or solicitation to buy, subscribe or sell financial products or instruments, or to execute any operation whatsoever concerning such products or instruments. This publication is not, under any circumstances, intended for distribution to the general public. Accordingly, this document is only for persons who are Eligible Counterparties or Professional Clients only, i.e. persons having professional experience in investments who are authorized persons or exempted persons within the meaning of the Financial Services and Markets Act 2000 and COBS 4.12 of the FCA's New Conduct of Business Sourcebook. For residents in Italy, this document is intended for distribution only to professional clients and qualified counterparties as defined in Consob Regulation n. 16190 of the 29th October 2007, as subsequently amended and supplemented. This publication, nor any copy of it, can not be brought, transmitted or distributed in the United States of America, Canada, Japan or Australia. Any failure to comply with these restrictions may constitute a violation of the securities laws provided by the United States of America, Canada, Japan or Australia.

EnVent does not guarantee any specific result as regards the information contained in the present publication, and accepts no responsibility or liability for the outcome of the transactions recommended therein or for the results produced by such transactions. Each and every investment/divestiture decision is the sole responsibility of the party receiving the advice and recommendations, who is free to decide whether or not to implement them. The price of the investments and the income derived from them can go down as well as up, and investors may not get back the amount originally invested. Therefore, EnVent and/or the author(s) of the present publication cannot in any way be held liable for any losses, damage, or lower earnings that the party using the publication might suffer following execution of transactions on the basis of the information and/or recommendations contained therein.

The purpose of this publication is merely to provide information that is up to date and as accurate as possible. The information and each possible estimate and/or opinion and/or recommendation contained in this publication is based on sources believed to be reliable. Although EnVent makes every reasonable endeavour to obtain information from sources that it deems to be reliable, it accepts no responsibility or liability as to the completeness, accuracy or exactitude of such information and sources. Past performance is not a guarantee of future results. Most important sources of information used for the preparation of this publication are the documentation published by the Company (annual and interim financial statements, press releases, company presentations, IPO prospectus), the information provided by business and credit information providers (as Bloomberg, S&P Capital IQ, AIDA) and industry reports.

EnVent has no obligation to update, modify or amend this publication or to otherwise notify a reader or recipient of this publication in the case that any matter, opinion, forecast or estimate contained herein, changes or subsequently becomes inaccurate, or if the research on the subject company is withdrawn. The estimates, opinions, and recommendations expressed in this publication may be subject to change without notice, on the basis of new and/or further available information.

EnVent intends to provide continuous coverage of the Company and the financial instrument forming the subject of the present publication, with a semi-annual frequency and, in any case, with a frequency consistent with the timing of the Company's periodical financial reporting and of any exceptional event occurring in its sphere of activity. A draft copy of this publication may be sent to the subject Company for its information and review (without valuation, target price and recommendation), for the purpose of correcting any inadvertent material inaccuracies. EnVent did not disclose the rating to the Issuer before publication and dissemination of this document.

## ANALYST DISCLOSURES

For each company mentioned in this publication, all of the views expressed in this publication accurately reflect the financial analysts' personal views about any or all of the subject company (companies) or securities.

Neither the analysts nor any member of the analysts' households have a financial interest in the securities of the subject Company. Neither the analysts nor any member of the analysts' households serve as an officer, director or advisory board member of the subject company. Analysts' remuneration was not, is not or will be not related, either directly or indirectly, to specific proprietary investment transactions or to market operations in which EnVent has played a role (as Euronext Growth Advisor, for example) or to the specific recommendation or view in this publication. EnVent has adopted internal procedures and an internal code of conduct aimed to ensure the independence of its financial analysts. EnVent Research analysts and other staff involved in issuing and disseminating research reports operate independently of EnVent Group business. EnVent, within the Research & Analysis Division, may collaborate with external professionals. It may, directly or indirectly, have a potential conflict of interest with the Company and, for that reason, EnVent adopts organizational and procedural measures for the prevention and management of conflicts of interest (for details www.enventgroup.eu under "Legal notices - Disclaimer", "Procedures for prevention of conflicts of interest").

#### MIFID II DISCLOSURES

**DBA Group S.p.A.** (the "Issuer or the "Company") is a corporate client of EnVent. This document, being paid for by a corporate Issuer, is a Minor Non-monetary Benefit as set out in Article 12 (3) of the Commission Delegated Act (C2016) 2031.

This note is a marketing communication and not independent research. As such, it has not been prepared in accordance with legal requirements designed to promote the independence of investment research and this note is not subject to the prohibition on dealing ahead of the dissemination of investment research.



## CONFLICTS OF INTEREST

In order to disclose its possible conflicts of interest, EnVent states that it acts or has acted in the past 12 months as Euronext Growth Advisor to the subject Company on the Euronext Growth Milan market, a Multilateral Trading Facility regulated by Borsa Italiana (for details www.enventgroup.eu under "Legal notices - Disclaimer", "Potential conflicts of interest").

### CONFIDENTIALITY

Neither this publication nor any portions thereof (including, without limitation, any conclusion as to values or any individual associated with this publication or the professional associations or organizations with which they are affiliated) shall be reproduced to third parties by any means without the prior written consent and approval from EnVent.

### VALUATION METHODOLOGIES

EnVent Research & Analysis Division calculates range of values and fair values for the companies under coverage using professional valuation methodologies, such as the discounted cash flows method (DCF), dividend discount model (DDM) and multiple-based models (e.g. EV/Revenues, EV/EBITDA, EV/EBIT, P/E, P/BV). Alternative valuation methodologies may be used, according to circumstances or judgement of non-adequacy of most used methods. The target price could be also influenced by market conditions or events and corporate or share peculiarities.

### STOCK RATINGS

The "OUTPERFORM", "NEUTRAL", AND "UNDERPERFORM" recommendations are based on the expectations within a 12-month period from the date of rating indicated in the front page of this publication. Equity ratings and valuations are issued in absolute terms, not relative to market performance.

Rating system and rationale (12-month time horizon):

OUTPERFORM: stocks are expected to have a total return above 10%;

NEUTRAL: stocks are expected to have a performance between -10% and +10% consistent with market or industry trend and appear less attractive than Outperform rated stocks;

UNDERPERFORM: stocks are among the least attractive in a peer group, with the target price 10% below the current market price;

UNDER REVIEW: target price under review, waiting for updated financial data, or other key information such as material transactions involving share capital or financing;

SUSPENDED: no rating/target price assigned, due to material uncertainties or other issues that seriously impair our previous investment ratings, price targets and earnings estimates;

NOT RATED: no rating or target price assigned.

Some flexibility on the limits of the total return rating ranges is permitted, especially during high market volatility cycles.

The stock price indicated in the report is the last closing price on the day of Production.

Date and time of Production: 24/02/2025 h. 6.20pm

Date and time of Distribution: 25/02/2025 h. 6.15pm

#### DETAILS ON STOCK RECOMMENDATION AND TARGET PRICE

Date	Recommendation	Target Price (€)	Share Price (€)
01/06/2018	OUTPERFORM	5.05	3.40
07/11/2018	OUTPERFORM	4.41	2.90
18/04/2019	OUTPERFORM	4.14	2.22
27/11/2019	OUTPERFORM	2.83	1.62
16/06/2020	OUTPERFORM	1.91	1.11
16/11/2020	OUTPERFORM	1.56	0.71
31/05/2021	OUTPERFORM	1.75	1.29
04/11/2021	OUTPERFORM	2.22	1.69
22/03/2022	OUTPERFORM	2.74	1.61
05/04/2022	OUTPERFORM	2.74	1.63
05/07/2022	OUTPERFORM	3.30	1.60
11/01/2023	OUTPERFORM	3.30	1.66
22/06/2023	OUTPERFORM	3.30	1.81
13/11/2023	OUTPERFORM	3.30	1.72
03/06/2024	OUTPERFORM	4.20	2.94
30/10/2024	OUTPERFORM	4.20	2.59
25/02/2025	OUTPERFORM	4.20	2.89

#### ENVENT RECOMMENDATION DISTRIBUTION (December 31st, 2024)

Number of companies covered: 2	8 OUTPERFORM	NEUTRAL	UNDERPERFORM	SUSPENDED	UNDER REVIEW	NOT RATED
Total Equity Research Coverage %	82%	14%	4%	0%	0%	0%
of which EnVent clients % *	82%	50%	100%	na	na	na

\* Note: Companies to which corporate and capital markets services were supplied in the last 12 months.

This disclaimer is constantly updated on the website at www.enventgroup.eu under "Legal notices - Disclaimer".

Additional information available upon request.

© Copyright 2025 by EnVent Italia SIM S.p.A. - All rights reserved